Revenues	FY12 Board Approved Budget	FY12 Projected through 6/30/12	FY13 BOT Approved Budget
UA SW Int i	tuti		
UA Statewide Institutional Support	1,000,000	1,000,000	900,000
Corporate & Foundation Relations Grant	105,000	98,251	116,470
Subtotal - SW Institutional Support	1,105,00 0	1,098,251	1,016,470
Unes ř ted	Endormt D		
Spending Distribution from Unrestricted Gift Quasi Endowment	48,357	34,749	34,160
Subtotal - Unrestricted Gift Quasi Endowment	48,357	34,74 9	34,160
Annual Endomant Admi	ni		
Annual Endowment Administrative Fee (1%)	1,234,100	1,234,100	1,294,664
Annual Endowment Administrative Fee - LGTF (.50%)	626,625	626,625	598,592
Subtotal - Annual Endowment Admi nistrative Fee	1,860,725	1,860,725	1,893,25 6
Admini			
Administrative Fee on Gifts (1%)	200,000	200,000	200,000
Subtotal - Administrative Fee on Gifts	200,00 0	200,000	200,000
	,	- ,	.,
Total All Revenue	3,214,08 2	3,193,725	3,143,886

		FY12		
		FY12 Board	Projected	FY13 BOT
		Approved	through	Approved
Expenses		Budget	6/30/12	Budget
Bond		Dudgot	0,00,12	Daagot
Foundation Administration/Operations				
Foundation President		212,838	16,422	0
Executive Director		0	0	142,340
Board Coordinator/Executive Support		100,631	98,583	101,374
Scholarship Coordinator		78,101	77,063	79,622
Administrative & Fiscal Assistant		64,968	43,523	0
Administrative Support		78,101	9,464	61,682
Student Assistants (2)		15,000	13,631	15,000
Siduent Assistants (2)	Subtota I	549,639	258,686	400,018
Advancement Services	Subiola I	549,059	250,000	400,018
Executive Director Advancement Services		125 700	130,329	135,843
		135,728		
Data Enhancement Coordinator		0	12,705	37,191
Database Systems Administrator		105,284	82,224	107,320
Constituent Data Manager		108,927	111,317	109,784
Constituent Data Coordinator (2)		136,494	129,392	137,566
Gift Processor (2)		146,363	124,405	138,482
Gift/Fund Manager (2)	<b>.</b>	180,787	181,823	182,166
	Subtota I	813,583	772,195	848,352
Finance and Accounting				
Chief Investment Officer		117,184	117,719	121,843
Accounting Manager		135,045	126,264	137,663
Accountants (2)		181,365	181,990	184,882
Fiscal Technician		0	22,740	72,284
Accounting Specialist		119,823	126,949	122,138
Investment Analyst		135,044	0	130,992
	Subtota I	688,461	575,662	769,802
Development				
Corporate & Foundation Relations Manager		129,764	128,416	158,861
Corporate & Foundation Relations Manager - grant		6,617	6,406	1,042
Corporate & Foundation Relations Officer - grant		82,077	83,662	83,680
Prospect Research & Management Director		71,421	74,690	80,421
Donor Relations Officer		78,101	0	78,822
Gift Planning Manager		43,571	38,794	45,947
5 5	Subtota I	411,551	331,968	448,773
Subtotal - Personne I		2,463,234	1,938,511	2,466,945
Nate: All pesnnel otssi		ncude al ar		
Staff Benefi	t Rates:	FY12	<u>FY13</u>	
Executi	e	3.1 %	<b>29.</b> 4%	
			10 00 <i>/</i>	
Exemp		<b>45%</b>	<b>42 8%</b>	

	FY12		
	FY12 Board	Projected	FY13 BOT
	Approved	through	Approved
	Budget	6/30/12	Budget
Nn-Bonnel			
Foundation Administration/Operations			
Board Expense	29,000	24,000	28,000
Consultants	15,000	40,662	23,000
Investment Committee Expense	25,000	10,700	23,500
Fixtures, Furnishings & Equipment	5,000	2,000	5,000
Insurance	9,800	8,812	9,800
Meetings - Foundation Board & Committees	30,500	25,500	29,000
Meetings - University Related	7,500	5,000	7,500
Training & Staff Development	20,000	17,800	20,000
Office Expense	36,000	29,512	30,000
Rent	61,286	61,286	74,861
Subtota I	239,086	225,272	250,661
Advancement Services			
Furniture	6,000	5,440	3,000
Consultants	5,000	938	0
Travel and Training	12,500	12,500	12,500
Computers & Equipment	6,000	6,000	16,000
Database Expenses	99,000	99,000	70,850
Data Enhancement	9,500	9,500	9,500
Cash Management Support UAS	10,000	10,000	10,000
Office Expenses	9,000	9,000	10,000
Subtota I	157,000	152,378	131,850
Finance and Accounting Expenses			
Office Expense	8,500	10,079	11,450
Audit	25,000	24,695	26,000
Consultants	3,000	1,504	3,000
Manager Site Visits	15,000	12,908	15,000
Meetings - Foundation Board & Committees	11,500	5,084	8,000
Recruitment and Relocation	7,600	0	0
Training & Staff Development	15,000	10,912	15,000
Subtota I	85,600	65,182	78,450
Development	00.000	50.040	00.070
Corporate & Foundation Relations	80,000	59,348	28,672
Corporate & Foundation Relations - grant	16,306	8,183	31,748
Prospect Research & Tracking	15,000	0	0
Stewardship	30,000	18,928	22,300

Expenses	FY12 Board Approved Budget	FY12 Projected through 6/30/12	FY13 BOT Approved Budget
Bgam			
Development Initiative Grants	0	321,000	0
President's Discretionary Fund	0	15,000	45,000
Subtotal - Program	0	336,000	45,000
Total All Expenses	3,178,72 6	2,873,591	3,143,126
Sumay			
Total Revenues	3,214,082	3,193,725	3,143,886
Total Expenses	3,178,726	2,873,591	3,143,126
Anticipated Transfer to (from) Fund Balance	35,35 6	320,134	760